

Santa Margarita Water District
Fiscal Year 2012 Operating Budget
(with water rate and sanitation charge increases)

	Annual Budget FY 2011	Annual Projections FY 2011	Variance 2011 Budget to 2011 Projections	Annual Budget FY 2012	Variance 2012 Budget to 2011 Projections	Variance % 2012 Budget to 2011 Projections
Operating Revenues:						
Utility Revenue						
Water Sales						
Residential	\$ 22,915,391	\$ 20,756,670	\$ (2,158,721)	\$ 25,249,572	\$ 4,492,902	21.6%
Commercial	2,019,878	1,856,824	(163,055)	2,183,041	326,218	17.6%
Community Lakefill	226,228	144,080	(82,148)	196,853	52,773	36.6%
Irrigation	5,710,958	4,781,492	(929,466)	6,015,526	1,234,034	25.8%
Non-Domestic	6,067,990	4,587,681	(1,480,309)	5,933,795	1,346,114	29.3%
Construction	35,840	65,049	29,209	78,181	13,132	20.2%
Sanitation Sales Service Charge	11,815,636	11,146,898	(668,738)	11,787,420	640,522	5.7%
Utility Billing Charges	787,000	757,333	(29,667)	800,000	42,667	5.6%
Construction Revenue	-	-				
Plan Check Revenue	30,000	108,993	78,993	75,000	(33,993)	-31.2%
Encroachment Fees & Other	1,000	68,912	67,912	82,000	13,088	19.0%
Meter Sales	-	9,485	9,485	-	(9,485)	-100.0%
Other Income	-	-				
Refunds & Other Sales	460,000	211,023	(248,978)	334,257	123,235	58.4%
Rebate	477,141	401,462	(75,679)	444,035	42,573	10.6%
Rental Income	1,152,074	1,113,110	(38,964)	1,180,063	66,953	6.0%
Waste Discharge Fees	4,000	19,970	15,970	10,000	(9,970)	-49.9%
Total Operating Revenues	\$ 51,703,136	\$ 46,028,982	\$ (5,674,156)	\$ 54,369,743	\$ 8,340,763	18.1%
Operating Expenses:						
Distribution and Collection						
Water Purchases	\$ 21,994,387	\$ 20,588,313	\$ (1,406,074)	23,809,744	\$ 3,221,431	15.6%
Power	5,187,671	4,377,604	(810,067)	5,057,950	680,346	15.5%
Maintenance and Operation	400,435	429,130	28,695	480,532	51,402	12.0%
Regional Facilities	224,844	187,218	(37,626)	122,431	(64,787)	-34.6%
Sewage Treatment	2,415,780	2,220,074	(195,706)	2,556,350	336,276	15.1%
Operating General						
Chemicals	861,200	619,646	(241,554)	855,100	235,454	38.0%
Gas & Oil	301,715	296,578	(5,137)	322,100	25,522	8.6%
Lab Analysis	68,600	42,412	(26,188)	78,660	36,248	85.5%
Meter Purchases	229,300	229,470	170	442,998	213,528	93.1%
Permits	131,141	135,865	4,724	142,510	6,645	4.9%
Operating Supply General	737,460	549,135	(188,325)	744,440	195,305	35.6%
Repair and Maintenance	3,355,868	3,175,440	(180,428)	3,388,015	212,575	6.7%
Employee Cost						
Salaries and Related	13,054,719	13,210,693	155,974	14,089,007	878,314	6.6%
Awards	6,000	6,723	723	8,000	1,277	19.0%
Certificate Expense	26,458	23,791	(2,667)	23,873	82	0.3%
Membership Dues & Subscriptions	53,111	48,528	(4,583)	57,909	9,381	19.3%
Recruiting	15,800	3,009	(12,791)	14,000	10,991	365.3%
Safety-General	144,810	135,620	(9,190)	154,060	18,440	13.6%
Training	32,650	4,906	(27,744)	40,725	35,819	730.1%
Employee Related	32,500	22,391	(10,109)	33,050	10,659	47.6%
Customer Relations						
Advertise Public Notice	61,000	69,696	8,696	5,000	(64,696)	-92.8%
Utility Billing Service	224,934	191,104	(33,830)	209,450	18,346	9.6%
Public Info & Relations	238,525	166,483	(72,042)	237,700	71,217	42.8%
General & Administrative						
Bank Charges	174,000	169,761	(4,239)	182,000	12,239	7.2%
Insurance	743,714	451,389	(292,325)	491,192	39,803	8.8%
Leases/Rents	16,036	16,979	943	16,100	(879)	-5.2%
Professional Services	1,521,822	1,083,297	(438,525)	1,431,160	347,863	32.1%
Telephone	193,905	206,759	12,854	222,700	15,941	7.7%
Business Meeting	46,100	46,553	453	52,100	5,547	11.9%
Uncollectible Accounts	131,100	104,829	(26,271)	135,000	30,171	28.8%
County Tax Collections Fee	4,000	784	(3,216)	4,000	3,216	410.2%
JOF Expense Adjustment	(990,492)	(1,006,698)	(16,206)	(1,038,113)	(31,415)	3.1%
Total Operating Expenses	\$ 51,639,093	\$ 47,807,482	\$ (3,831,611)	\$ 54,369,743	\$ 6,562,261	13.7%
Net Operating Income (Loss)	\$ 64,043	\$ (1,778,500)	\$ (1,842,543)	\$ -	\$ 1,778,502	-100.0%